

	<b>Dufour 365</b> in gbp ex vat	<b>Dufour 455</b> in gbp ex vat
Basic price	65,621	128,028
Delivery to UK	2,984	3,651
Commissioning UK	3,000	3,600
Antifouling is included in commissioning	antifouling is included in commissioning	
Coloured hull		
<b>Uprated engine</b>	n/a	1,586
Folding blade prop	n/a	1,034
Deep keel	n/a	n/a
<b>Rig &amp; Sails</b>		
Mainsail - slab reef	std	std
Genoa	std	std
Storm Jib	500	550
Spinnaker	1,200	1,900
Fully battened	950	2,615
Lazy-bag & lazy-jacks	std in pack arpege	std in pack arpege
Furling mainsail	828	1,448
Headsail furling	std	std
UV reinforcement on genoa leech	std	std
Asymetric spinnaker & sock	900	1,400
Asymetric spinnaker gear	738	n/a
Asymetric spinnaker gear without bowsprit	n/a	469
Rigid boom vang	std	std
<b>Electrical</b>		
Additional 140 amp battery (2nd)	in cruising pack	in cruising pack
Shore power	in cruising pack	in cruising pack
Battery charger	in cruising pack	in cruising pack
<b>Deck</b>		
Teak decks	5,448	6,483
Teak decks in cockpit only	607	759
Jackstays	60	60
Self tailing winches	std	std
Spinnaker gear - pole & track	see asymetric	see asymetric
Spinnaker gear - winches		
Deck shower - hot	cruising pack	in cruising pack
Bathing ladder	std	std
Leather covered wheel	std in pack arpege	std in pack arpege
Gates in guardwires	645	645
Cockpit table	cruising pack	in cruising pack
Cockpit cushions	310	379
<b>Accommodation</b>		
Fridge	std	std
Freezer	n/a	510
Hot water	std	
Heating	2,510	2,897
Radio/CD player	std in pack arpege	std in pack arpege
Cockpit speakers x2	std in pack arpege	std in pack arpege
<b>Equipment</b>		
Fenders x6 warps x4	cruising pack	cruising pack
Anchor & chain	cruising pack	cruising pack
Electric windlass	cruising pack	cruising pack
Bow thruster	n/a	7,539
Lee cloths	95	95
Sprayhood		1,028
Additional holding tank	839	839
VHF aerial	77	90
<b>Instruments</b>		
Autohelm Tridata, log & depth	cruising pack	in cruising pack
Windspeed & direction	cruising pack	in cruising pack
GPS Chartplotter	1,025	2,225
VHF - DSC	448	448
Autopilot	2,915	2,915
<b>Guarantee</b>		
Parts & service		
Osmosis		
Structural		
Dufour Cruising pack	9,310	13,200
Arpege limited edition pack	990	2,300
<b>YW Yellow spec price - ex VAT</b>	<b>88,025</b>	<b>162,204</b>
<b>YW Yellow spec price - inc VAT</b>	<b>103,429</b>	<b>190,590</b>

All prices based Ex VAT as quoted by UK distributors  
Some options not available from factory

Exchange rate 1.4500